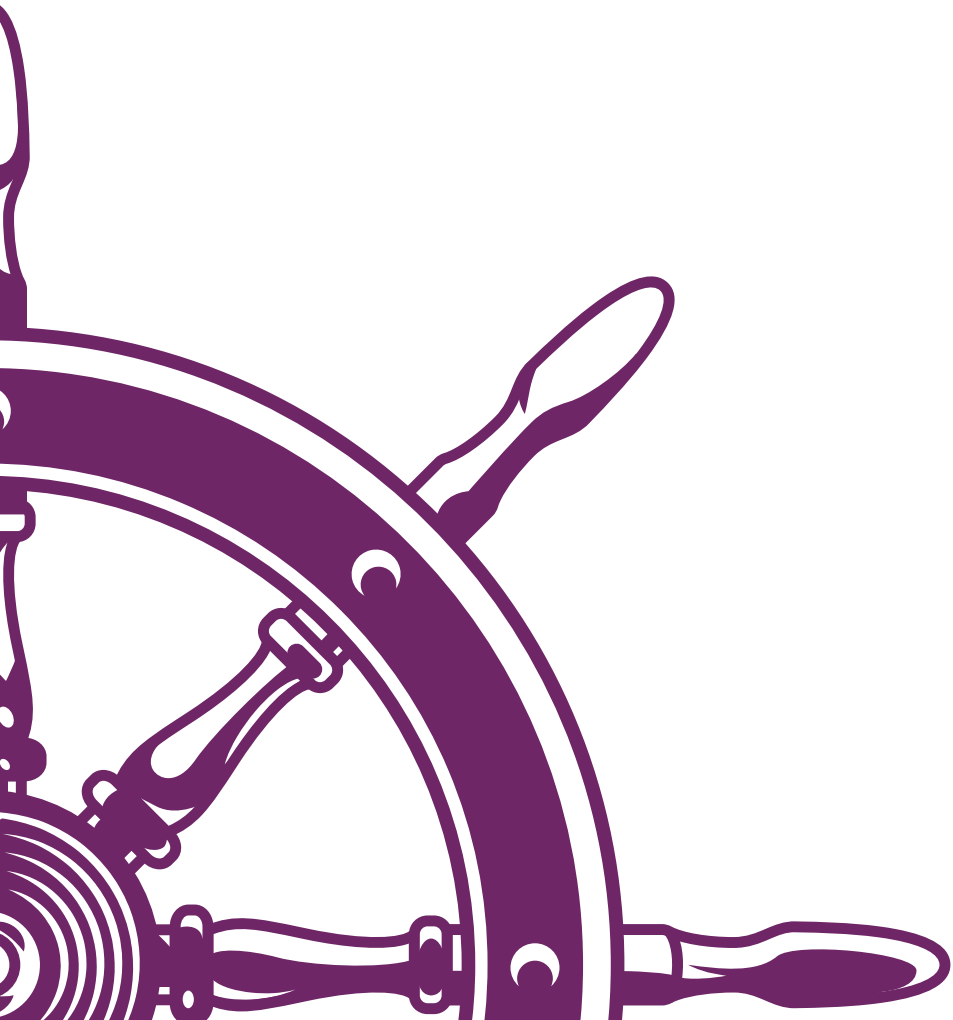




Sri Lanka Logistics and Freight Forwarders' Association



**ANNUAL REPORT
2019 / 2020**

As the Sri Lanka Logistics and Freight Forwarders' Association (SLFFA) marches in to its 40th year, it is proud to behold 121 members. Since 1981, the Association has worked tirelessly for the betterment of its members and the industry as a whole. SLFFA is considered the apex body for freight forwarding and throughout its history of almost 40 years has been at the forefront of developing human resources for the industry, lobbying for improved infrastructure and driving the nation's policy making for the industry.

Vision

To be the leading force in the advancement of freight and logistics services in Sri Lanka.

Mission

To promote professionalism and excellence and strengthen the freight forwarding and logistics industry. SLFFA to serve and lead its diverse membership through advocacy, innovation and information sharing.

Strategic Goals

- | | |
|---------------------------------|---|
| <i>Economic Vitality</i> | <i>: Expand the industry such that members can strengthen the economy and the business Communities they serve.</i> |
| <i>Advocacy</i> | <i>: Influence and educate decision makers of government and other organisations to assist and shape policies that are favourable for the industry.</i> |
| <i>Image</i> | <i>: Improve the overall image and perception about the industry.</i> |
| <i>People and Organisations</i> | <i>: Build capacity through training and development to create more effective organisations in the industry.</i> |
| <i>Association Development</i> | <i>: Strengthen SLFFA such that members are served better.</i> |

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MESSAGE FROM THE CHAIRMAN



On the occasion of the 39th Annual General Meeting of the Sri Lanka Logistics and Freight Forwarders' Association, it is an honour to hereby present the annual report which depicts

the numerous challenges and achievements of SLFFA for the year 2019/'20. Thus far, the year has proven to be tumultuous with many unprecedented occurrences including the COVID-19 pandemic. During the lockdown that Sri Lanka experienced between March and May, most industries were forced to recoup and revitalise themselves almost overnight. The logistics and freight forwarding industry was no different; though the pandemic caused incalculable damage across the globe, it also created a new paradigm in business and fast tracked many changes that have been on the cards for a long time.

Macroeconomic Outlook

At the outset of the pandemic, business looked bleak and all freight forwarders anticipated the worst. The import restrictions continue to cause concern, yet the industry has picked up and is displaying more resilience than initially expected. Most exporters other than those from the apparel industry were able to grow their businesses marginally and it is believed that the rebound from this catastrophe will happen faster than after the 2008 recession.

While the recovery takes place, the freight forwarding industry as a core intermediary of all global trade has had to take a massive financial hit. The credit extensions that freight forwarders have found themselves forced to offer, run in to billions, crippling the agility of most organisations. SLFFA as a responsible body that works

towards the betterment of its members, is conscious of the challenges posed by the macroeconomic environment and continues to look in to ways of improving these conditions.

Importance of SLFFA Membership

Given that SLFFA has been in operation for almost four decades and with the regularisation of the industry in 2012, the time has now come for more and more entities to join the membership and for SLFFA to work towards playing a more holistic and Supervisory role. During my tenure as the Chairman, it is my fervent wish to establish the protocols for deeper involvement and astute steering of the industry in terms of legal advice, insurance related information, training, promoting member interests, lobbying for favourable policies and lower tax regimes and creating the highest level of recognition for the sector in the relevant ministry.

The initial steps towards these goals have been taken with a special focus on the arena of training and development. The programmes conducted through AITT have been revived, the awards ceremony for those who complete the courses has been recommenced and work is currently underway to develop an education portal for those who are keen to gain freight forwarding knowledge.

Representation of the SLFFA Board of Directors

I have personally been a part of SLFFA and its Board for the past decade or more. Over the years I have seen the Board of Directors of SLFFA being dominated by those from large and medium scale organisations of the industry. While this is natural in any sector, I call upon those from smaller entities to be more involved and voice the grievances and concerns that you may face

and join the Board of Directors to ensure the interests of all relevant parties are always borne in mind. In order for SLFFA to fairly represent what it stands for it would be encouraging to see all the related trade sectors to be actively involved in the Board. Increased female representation will also help break the gender stereotyping barriers that the industry faces and SLFFA should be seen as the trailblazer of that change.

At the same time, there are many large players in the market who have a global presence and can contribute largely towards lobbying and winning privileges for the industry. Their invaluable participation too will make a difference to SLFFA, the industry and the economy.

Image Development

Over the years SLFFA has endeavoured greatly to do justice to its members and improve the framework within which freight forwarders and consolidators operate. In its quest to carry out greater responsibilities for the industry, it is pivotal that the image and visibility of SLFFA are enhanced further.

Affiliate Members

With unity comes strength and it is apparent that with more allegiance and affiliations that SLFFA would be able to usher in more prosperity for different segments of the logistics and freight forwarding industry. The strategic capabilities of SLFFA to carry the industry to the next level can be explored further; to this end, the decision of creating the opportunity for those from related industries to join as affiliate members has been made.

Member Development

During the course of the year, a substantial budget will be allocated for member development purposes to further strengthen their core competencies and to introduce new concepts in the field. Both knowledge sharing and networking opportunities will be made available, such that members can hone their skills and stay connected.

The New Era

For many years, SLFFA and the industry as a whole has felt the need for a close and continuous dialogue with the relevant regulators. With the outbreak of COVID-19, all relevant stakeholders have commenced working cohesively to fulfil the needs of the hour. With the much-needed attention and concerted efforts continuing, a new era for the industry has now commenced.

As we embark on our journey towards SLFFA's ruby year, I call upon all those from our industry to join hands with SLFFA and for those already in the membership to work cohesively with a common goal of future proofing our industry and continuously raising the bar.

Roshan Silva
Chairman

THE SECRETARY'S REPORT



SLFFA commenced its 39th year with an eagerness to face the usual challenges to business dictated by external and internal factors. With the conclusion of the Annual General Meeting which was held on the 4th of July 2019, Mr. Roshan Silva, Managing Director of CL Synergy (Pvt)

Ltd took office as the 19th Chairman of the Association.

The Association continued to maintain active dialogue amongst its members and with all other stakeholders including the government and statutory bodies, particularly in relation to maintaining professionalism and efficiency in the freight forwarding industry as a whole.

In addition to its ongoing projects and activities, the Executive Committee focused more on sustaining the Association's position in matters concerning Ocean Freight and Customs; Air Cargo Village (ACV); Air freight charges; E-Air Way Bill submission; Port tariff; DO charges and conducted regular discussions with officials of SLPA, SLC, AASL, Srilankan Cargo, Sri Lanka Export Development Board (SLEDB) and the Director of Merchant Shipping of the Ministry of Ports and Shipping.

The Executive Committee was also involved in several initiatives undertaken at National level such as the formulation of National Maritime Policy, National Export Strategy, National Trade Facilitation Forum, Entrepot Trade Facilitation, National Single Window initiative, E-Air Way Bill initiative and regularly updated the membership of all developments in these areas. In addition, the Executive Committee engaged in discussions on several issues with The Ceylon Chamber of Commerce (CCC), Sri Lanka Shippers Council (SLSC)

and the Ceylon Association of Ships' Agents (CASA). Strengthening the self-regulatory regime introduced by the Association, regular training programs and seminars were conducted for the benefit and betterment of the members as well as the trade.

As at the end of the financial period, SLFFA membership reached 121 members. The Executive Committee met on 12 occasions during the period under review to conduct its business. Due to setbacks experienced following Covid-19, a number of Executive Committee meetings were conducted through MS Teams platform. The sub committees appointed to work with the members of the Executive Committee carried out their responsibilities even through the lockdown.

The following key events were held during the year:

- Annual General Meeting
- SLFFA Cricket sixes 2019
- General Membership meeting
- Members night 2019
- CSR Project with Lady Ridgeway Hospital
- Participation at the FAPAA Annual General meeting in Dhaka, Bangladesh
- Participation at FIATA World Congress in Cape Town, South Africa where the FIATA Re-Validation certificate for SLFFA/AITT was received

Despite many challenges during the year with the tragic Easter Sunday attacks and COVID-19, SLFFA was able to provide leadership and guidance to the membership in overcoming all concerns.

Rohan Induruwa
Secretary General

BOARD OF DIRECTORS



TOP ROW LEFT TO RIGHT

Mr. Stanley Samarakoon, Mr. Channa Gunawardena, Mr. Ahmed Fazlee, Mr. Henry De Silva, Mr. Sadeeptha Illangatilake, Mr. Peter Jasinghe

MIDDLE ROW LEFT TO RIGHT

Mr. Tony de Livera, Mr. Mohan S. Mohanadas, Mr. Shavindra Dias, Mr. Jagath Pathirane, Mr. Prasansa Rodrigo, Mr. Dinesh Sri Chandrasekara

FRONT ROW LEFT TO RIGHT

Mr. Diren Hallock, Ms. Tania Wettimuny, Mr. Roshan Silva, Mr. Niral Kadawatharatchie

Absent - Dushmantha Karannagoda

Roshan Silva - Chairman	Managing Director, CL Synergy (Private) Limited
Dinesh Sri Chandrasekera - Vice Chairman	Director, HTL Logistics (Private) Limited
Prasansa Rodrigo - Treasurer	General Manager, Speedmark Transportation Lanka (Private) Limited
Jagath Pathirane - Advisory Committee Member	Director/ CEO, Expolanka Freight (Private) Limited
Tony De Livera - Advisory Committee Member	Managing Director, Wings Lanka (Private) Limited
Diren Hallock - Advisory Committee Member	Chairman, DRH Logistics Lanka (Private) Limited
Niral Kadawatharatchie - Advisory Committee Member	President/ CEO, Freight Links International (Private) Limited
Dushmantha Karannagoda - Advisory Committee Member	Director, Marine Transport (Private) Limited
Mohan S. Mohanadas - Advisory Committee Member	Group CEO, Dart Global Logistics (Private) Limited
Tania Wettimuny - Advisory Committee Member	Managing Director, Inter Air and Sea Logistics (Private) Limited
Henry De Silva - Committee Member	Chief Operating Office Freight Links International (Private) Limited
Shavindra Dias - Committee Member	Managing Director Foreway Logistics (Private) Limited
Ahmed Fazlee - Committee Member	Director Logistics DHL Global Forwarding Lanka (Private) Limited
Channa Gunawardena - Committee Member	Director Expelogix (Private) Limited
Sadeeptha Illangatilake - Committee Member	Deputy General Manager – NVOCC/ Air Freight Operations Aitken Spence Cargo (Private) Limited
Peter Jasinghe - Committee Member	Head of Sales and Marketing Mack International (Private) Limited
Stanley Samarakoon - Committee Member	Director/ General Manager MAC GF Lanka (Private) Limited

MANAGEMENT TEAM OF SLFFA



Rohan Induruwa - Secretary General



Manjula Maldeniya - Manager

The SLFFA Secretariat plays an important role in organising and managing all administrative work pertaining to the logistics and freight forwarding industry on behalf of the SLFFA members. The team at SLFFA gets involved in identifying training needs, attending to regulatory requirements and representing the membership interests. SLFFA operates from Torrington Avenue in Colombo 07; a convenient location for all members to visit as and when required.

SLFFA INDUSTRY REPRESENTATION

The SLFFA Board of Directors, committee members and the secretariat had an eventful year and judiciously carried out duties amidst the challenges of the pandemic and other macro economic variables. SLFFA was called upon on numerous occasions to represent its members and was also included in advisory roles of national importance. A summary of these representative roles played are given herein.

National Export Strategy

The formulation of a national export strategy is the brainchild of the Export Development Board (EDB) and one of the key focus areas is the arena of logistics. SLFFA was appointed as a member of the Advisory Committee a few years ago and discussions are carried out on a regular basis such that EDB can gain a deeper understanding of logistics and the issues faced by the industry. SLFFA leads the subcommittee on the theme, 'To Promote the Image of Sri Lanka as a Logistics Hub in the Region' and work is in progress for the matter.

Entrepot Trade Facilitation

In order to improve the facilities available and processes that govern entrepot trade in Sri Lanka, an Advisory Committee chaired by the Export Development Board has been established. SLFFA has been involved in the discussions and in the formulation of the draft that was presented to the Director General of Sri Lanka Customs.

Logistics Performance Index (LPI)

The current Logistics Performance Index compiled by the World Bank is considered to reflect more of a 'logistics perception' than a 'logistics performance'.

This issue was first identified a few years ago and SLFFA initiated discussions with the World Bank representatives to resolve the matter. Subsequently, a meeting was held with a delegation from the World Bank Head Office, where they acknowledged the drawback in the current indicators and how it could be creating a negative impression about the true nature of logistics of Sri Lanka. Accordingly, they agreed to revise same with effect from 2020.

Colombo International Logistics Conference (CILC)

SLFFA played a key role in the well attended and acclaimed conference held during the latter part of 2019. Both local and international speakers and panelists took to the stage and shared valuable thoughts and ideas for the future of the trade. SLFFA sponsored the participation fee for 25 deserving university students pursuing studies in logistics to attend this conference.

On Line Bidding Platform

Pursuant to an idea that was submitted to the Chairman of SLPA on creating an online bidding platform for abandoned containers, SLFFA confirmed their fullest support and would even take a lead in developing the platform.

SUB COMMITTEE REPORTS

OCEAN FREIGHT, PORT, CUSTOMS AND BOI



STANDING LEFT TO RIGHT

Mr. Mangaleswaran Ratnajothy, Mr. Anuradha Sooriyarachchi, Mr. Channa Gunawardena (Sub Committee Chairman) Ms. Dilrukshani Ismail, Mr. Ahmed Fazlee, Mr. E.W. Yajeewa Roshan, Ms. Diruni Chanmugam, Mr. Kolitha Wickramasinghe, Mr. Shavindra Dias, Mr. Gihan Himansu, Mr. Nishan Jayawardena

During the period under review SLFFA representatives met with the officials of Sri Lanka Customs (SLC), Sri Lanka Ports Authority (SLPA), Director General Merchant Shipping (DGMS) and Ceylon Association of Shipping Agents (CASA) on numerous occasions to address industry related issues. A synopsis of the progress made in relation to various areas are given within this report.

The Ongoing Tussle on DO Fees and Other Miscellaneous Charges

The discussions concerning the worrisome DO fees and other charges were continued with the DGMS and the difficulties faced by the freight forwarders were explained. Two solutions were proposed to address the current issues pertaining to the DO rates charged by the liners, they are as follows:

01. Liners to implement a two-tiered fee for DOs DOs to be issued to freight forwarders at a rate lower than the charge levied from shippers with a price cap placed on both rates. Such a two-tiered pricing mechanism will ensure that freight forwarders are not at a disadvantage.
02. Permit freight forwarders to obtain a reimbursement based on actuals Allow freight forwarders to get the liner charges reimbursed in addition to the all inclusive freight rate.

Container Deposit Refunds

Further, attention of the DGMS was drawn to the refunding of container deposits within a period of one month.

The DGMS was also called upon to streamline the process pertaining to the amendment of DO fees on an annual basis by freight forwarders and consolidators. The final decision of the DGMS with regard to both matters are yet to be communicated as there has been a substantial delay since the outbreak of COVID-19.

Electronic Delivery Orders

SLFFA participated proactively in the dialogue pertaining to the issuance and acceptance of electronic delivery orders (E-DOs). Though this phenomenon had been discussed on multiple occasions in the past, it was never actioned properly. However, with the turn of events subsequent to the pandemic, all stakeholders gradually fell in line and currently the E-DO process is practiced steadily. There were initial issues pertaining to the terminals having their own processes and mechanisms for acceptance of E-DOs, SLFFA pointed out the necessity for the terminals to assume responsibility for the release of cargo to the rightful party. Other issues practically experienced by the members were brought to the notice of the relevant authorities and the teething issues have now been resolved for the betterment of the industry as a whole. However, further work needs to be carried out in establishing a

clear EDO process and SLFFA is working on this with the relevant authorities.

Port Related Matters

SLFFA has taken the leadership in discussing multiple areas of concern with the Sri Lanka Ports Authority (SLPA) in order to achieve efficient and lasting solutions for some of the pressing concerns faced by the industry. The issues that have been taken up at the numerous forums are the import clearance process, MCC operations, export container scanning process, proposed warehousing facility, enhancement of rail network infrastructure and the overall consultative approach to be adopted prior to implementing changes to tariffs and other important aspects of the trade. Thus far, the response from SLPA has been positive and with the Committee that was formed during the COVID-19 lockdown period, much progress is likely to be made even in future.

De-Stuffing During the Lockdown

During the COVID-19 lockdown, since the port was closed, the consolidators faced a crisis. The Ocean Freight Committee was actively involved in the action taken to transfer the containers from the terminals to yards and expedite the de-stuffing procedure.

Negotiation of Charges

SLFFA actively voiced the concerns of its members pertaining to the storage charges levied by terminal operators and lines during the lockdown. SLFFA was included in the special committee that was appointed by the Ministry to review and provide relief to importers for the costs they had to incur on storage due to the lockdown. Both the terminal operators and main liners reviewed these concerns favourably and under the guidance of the Chairman of SLPA permitted certain concessions. Even a refund mechanism was established as a relief measure and SLFFA is closely following up on the submissions.

Customs Related Matters

Soon after the appointment of the new Director General of Customs, SLFFA was invited along with a few other associations to discuss the most pressing issues and the new paradigms that the industry should strive to achieve. SLFFA recommended that the archaic Customs Ordinance is revamped in line with the future goals of the industry and that clearance related work is sped up, especially during weekends and holidays. The

concerns with regard to the high gratification payments expected by some Customs staff, the ad hoc levying of penalties and the need to implement a National Single Window were the key focus areas.

Several meetings were also held with Customs and CASA to reduce the manifest amendment charges and related penalties. SLFFA also raised the concern pertaining to the submission of hard copies of manifests to minimize the service interruptions at BIA and the port.

Discussions were held with Dr. Tharaka Mahaulpatha of Sri Lanka Customs to ensure that document submission can be continued to be carried out the ASYCUDA system instead of submitting both soft and hard copies as was the practice prior to the lockdown triggered by COVID-19. The situation is currently being monitored by SLFFA and further action will be taken as required.

On the topic of scanning all containers, SLFFA has pointed out that one scanner has the capacity to scan 100 containers per hour if the drivers are duly trained.

Improvements to Deconsolidation at the Port

SLFFA lobbied persistently to have the warehousing facilities improved at the port and to ensure that a more efficient procedure is practiced in deconsolidation.

Port Demurrage and Liner Detention

SLFFA would lead the sub committee appointed by the SLPA Chairman to look in to the matter pertaining to the liability of freight forwarders for port demurrage and liner detention. The intention is to bring in an equitable way of handling the fees levied by SLPA. Though both charges are directly payable by the liners, they pass the cost on to the freight forwarders. Hence, the possibility of including these under the Freight Forwarders' Liability Insurance is also to be reviewed.

Loading Charges of MCC Cargo

In the event of a multi country consolidation, the cargo that was imported in to Sri Lanka is deconsolidated at a warehouse within the port. Consolidation for export purposes happens in two stages with the local cargo being stuffed outside the port and the transshipment cargo being stuffed within the port. At present, SLPA levies MCC excess charges even for the volume that is loaded prior to the container reaching the port, in addition to the loading fee for transshipment cargo. Discussions are underway to resolve this anomaly.

AIR FREIGHT AND AIR CARGO VILLAGE



SEATED LEFT TO RIGHT

Mr. Priyantha Punchihewa, Mr. Mohan S. Mohanadas, Mr. Priyan Seilman, Mr. Stanley Samarakoon, Mr. Tiny Samat, Mr. Gehan Seilman, Mr. Sadeeptha Illangatilake (Sub Committee Chairman), Mr. Jude Wijesundera

The team that is responsible for air freight and air cargo village matters played a major role in the action that needed to be taken by the Association, especially during the pandemic. Some of the key actions and initiatives are given herein.

Measures Taken During at the Outbreak of the Pandemic

Discussions were held with Airport and Aviation Services Limited (AASL) and Sri Lankan Cargo to obtain concessionary rates on warehousing as items had to be stored for longer due to the lockdown. As a result of these dialogues, SLFFA was successful in obtaining a 50% reduction in the monthly rent payable to the Air Cargo Village for the months from April to August 2020.

Further, conversations were held to ease the flow of cargo, develop infrastructure facilities, expand capacity and introduce additional scanners and other advanced technology to reduce pilferage.

Air Cargo Village (ACV)

SLFFA entered in to an active dialogue with AASL on the matters of automating the issuance of entry passes; minimising delays and damages to cargo during security checks and improving the overall conditions of warehouses. In order to minimise pilferage at the ACV, the re-installation of CCTV cameras was completed in Terminals 1 and 3 to cover the common areas whilst the security guard room too was re-furbished.

E-Air Way Bill Initiative

After several rounds of requests made by SLFFA even through previous committees to commence issuance of electronic air way bills, the Civil Aviation Authority of Sri Lanka (CAASL) took the necessary measures commencing February 2020. All airlines operating in and

out of Sri Lanka and air cargo agents have been issued a directive with regard to the issuance of electronic air way bills and have been granted a grace period until December 2020 to comply with same. An e-freight workshop was held in February with the participation of representatives from the IATA Regional Office, the Cargo Community Network (CCN) of Singapore, SLFFA, Ground Handling Agents, airlines and cargo agents.

Sea to Air Transshipment Cargo

Subsequent to several discussions had between SLFFA and the Assistant Director General of Customs the process pertaining to transshipment from sea to air was simplified. The new process promises to reduce the high operational cost and is currently being monitored by SLFFA to identify further improvements.

Air to Air Transshipment Cargo

Subsequent to numerous rounds of discussions, SLFFA was successful in having the the tax levied by Sri Lanka Customs for air to air transshipment cargo eliminated.

Issuance of Electronic Container Deposit Notes

An electronic version of the CDN was introduced recently and is currently being tested. This solution would reduce the workload of freight forwarders and make the process more efficient.

Involvement in the Air Cargo Movement Development Plan

SLFFA is in the committee appointed by the Ministry of Aviation and Transport to make recommendations and provide expertise for the development of a new facility to enable better and faster air cargo movements.

PUBLICITY, SOCIAL AFFAIRS, WEBSITE AND CSR PROJECTS



STANDING LEFT TO RIGHT

Mr. Harin Kulasekera, Mr. Jonathan Suppiah, Mr. Stanley Samarakoon, Mr. Henry De Silva, Mr. Peter Jasinghe, Mr. Sadeeptha Illangatilake, Mr. Sujan Malawana, Mr. Shavindra Dias (Sub Committee Chairman)

In spite of the numerous challenges faced, the Publicity, Social and CSR Activities Committee was able to actively initiate and carry out several projects. The committee adjusted to the new normal circumstances and worked within the prescribed health guidelines.

SLFFA Cricket Sixes

The line of events kicked off in grand style with a thrilling cricket tournament which was played for the sixth time on 7th September 2019 at the P. Saravanamuttu Stadium. 48 enthusiastic teams from SLFFA member organisations took part with Expolanka Freight (Private) Limited winning the tournament. They walked away with the Championship Challenge Trophy sponsored by CL Synergy while the Runners Up were Globactive Logistics Limited. Two new categories were introduced this year to intensify the competition and make the tournament more interesting; of the two, the Plate Championship was won by Salota International (Private) Limited while the Bowl Championship was won by Benchmark Logistics Limited.

The main sponsor for the event was Allianz Insurance Lanka Limited. The platinum sponsors were Sri Lankan Cargo and Sri Lankan Airlines. The gold sponsors of the event were You Cab, Maersk Lanka Limited and Qatar Cargo. The Chief Guest for the event was the immediate Past Chairman of SLFFA Mr. Jagath Pathirane.

General Membership Meeting

SLFFA held its General Membership Meeting on the 25th November 2019 at the Ceylon Chamber of Commerce, Colombo 2. The objective of the meeting was to share the key initiatives taken by SLFFA for the year and also to provide a forum to the members to express their views and suggestions regarding the factors which have a direct impact to the industry. The event was well attended with 105 participants.

Members Night 2019

The SLFFA Members Night which was held after an absence of several years was well received by the membership. It was held on 19th December 2019 at The Stables, Park Street Mews. Over 250 staff members of SLFFA member organisations were in attendance which made it a thrilling and fun filled evening.

Social Responsibility

Continuing the long term programme that was commenced in 2012 with the Lady Ridgeway Hospital (LRH) to upgrade the facilities available, SLFFA donated wall cupboards, theatre cupboards and trollies to the hospital. The project cost LKR 1Mn and was a timely solution to cater to the growing demands. The donation was well received by Dr. Chandima Sooriyaarachchi,

Consultant Pediatric Surgeon and his staff at LRH, which is incidentally the largest specialized children's hospital in the world.

The funds required for this project were collected during Mr. Jagath Pathirane's tenure of office at the biennial Dinner Dance held in 2018 and through sponsorships. The primary sponsors of the dance were Expolanka Freight (Private) Limited as the Main Sponsor. Hayleys Advantis and SLFFA Cargo Services (Private) Limited as Co – Sponsors, the South Asia Gateway Terminals (SAGT) as the Strategic Partner of the event, APS Logistics (Private) Limited, Colombo International Container Terminal (CICT), CL Synergy Freight Partners, Emirates Sky Cargo, Euro Asia Cargo (Private) Limited, Inter Air and Sea Logistics (Private) Limited, McLaren Holdings Limited, Pership Synergy, Sea Trade Services (Private) Limited, Turkish Airlines, Vinflair Logistics (Private) Limited, Freight Links International (Private) Limited and Speedmark Transportation Lanka (Private) Limited as other sponsors.

Weekly Column on Daily FT

To create more awareness and interest about the industry and to also outline the issues faced by freight forwarders, arrangements were made to have a weekly write up published in the Daily FT, with effect from September 2020.

Ongoing Projects

Though there was a slight delay to the schedule due to the lockdown, the committee eagerly commenced working on numerous short term and long term projects. A summary of those which are underway are given herein.

Development of Website and Debtor Database

Discussions are underway to revamp and improve the SLFFA website. A company will be entrusted with the tasks of updating and managing the site to ensure user friendliness and seamlessness. The Debtor Database will also be revived with the intention of providing all SLFFA members clear and concise information of the creditworthiness of potential customers.

Issuance of a Coffee Table Book to Commemorate 40 Years

In celebration of SLFFA's 40th year in operation, it has been decided that a coffee table book would be compiled with previously unwritten history and stories of SLFFA. It is scheduled to be published during the 2nd quarter of 2021.

Payment Card through SLFFA

Currently, discussions are underway with banks and card issuers to create a payment instrument that would assist members to make their regular payments to shipping and airlines and possibly for other ad hoc payments as well. This would allow all members to enjoy additional credit, thus better liquidity control.

SLFFA Dance 2020

Though the dance was initially scheduled to be in November, it has been postponed to the 2nd quarter of 2021 due to the pandemic.

National Logistics Awards

To encourage the local freight forwarders and to recognize their contribution to the national economy, it was decided that an awards programme is initiated. After being postponed due to the lockdown, the programme has been scheduled for March 2020.

RESEARCH AND DEVELOPMENT



SEATED LEFT TO RIGHT

Mr. Jude Wijesundera, Mr. Henry De Silva (Sub Committee Chairman), Mr. Anuradha Sooriyarachchi, Mr. Ahmed Fazlee, Mr. Jagath Pathirane, Mr. Sujan Malawana, Mr. Kithsiri Liyanage, Mr. Harry Joachim

During the year under review, the sub committee responsible for Research and Development, delved in to three main projects.

Project 1- Process mapping for ocean and air imports, exports and customs house brokering aspects of logistics in Sri Lanka

Being an initiative of the immediate Past Chairman of SLFFA, Mr. Jagath Pathirana, the sub committee commenced work on this project very early during the tenure. The committee was successful in garnering voluntary support from the Faculty of Engineering of the University of Peradeniya (UoP). Mr. Namal Bandaranayake, a Senior Lecturer of the University of Peradeniya, is carrying out the study under the supervision of Dr. Asela Kulatunga, Senior Lecturer of the University of Peradeniya and Dr. Kiridena of the University of Wollongong, Australia.

The project commenced at the beginning of the year and was continued even during the lockdown caused by the outbreak of COVID-19. SLFFA members provided much of the data required for the study and the team that

is involved from the university has been successful in putting together all the processes and procedures that are currently followed in relation to imports, exports and customs house brokerage. The macro processes and the sub processes have been duly documented to elucidate the duplications and bottlenecks within each process.

The most up to date status of the project is that the compilation has been completed and the findings are to be revalidated by SLFFA. Once same is completed, the findings will be submitted to the relevant authorities with the intention of having better and more efficient processes implemented.

Project 2- Statistical Analysis of the Contribution of the Freight Forwarding and Logistics Industry to the National GDP

Based on an idea given by Mr. Diren Hallock, the Research and Development Sub Committee commenced a project to understand the value and national contribution by those in the industry towards the GDP (Gross Domestic Product). It was highlighted

that knowing such information would be useful for forum discussions and also to establish the global ranking.

Accordingly, a meeting was initiated with the Director Statistics of Central Bank of Sri Lanka (CBSL) but it turned out that the task would have to be carried out by the Department of Census and Statistics of Sri Lanka (DCS). They currently capture data under the topic of 'Storage and Transportation'. However, the committee found during their analysis that several unrelated areas are also captured herein. Thus, DCS initiated a few rounds of discussions, where SLFFA was also in attendance to gauge the activity level related to logistics and freight forwarding. The progress on this matter has been slow due to various macro-economic factors, but the committee is following up closely to ensure the requirement is fulfilled.

Project 3 - Proposed Integration of Trade Debtor Data into the Information Coverage of the Credit Information Bureau of Sri Lanka (CRIB)

A formal request was submitted and a discussion was held with the key officials of the Credit Information Bureau of Sri Lanka to initiate the capture of debtor data from the members of SLFFA. The underlying purpose is to safeguard the members from known defaulters.

SLFFA TRAINING AND AITT



BACK ROW LEFT TO RIGHT

Mr. Tony De Livera, Mr. Mohan S. Mohanadas, Mr. Kingsley Abeywickrama, Mr. Jagath Pathirane, Mr. Prasansa Rodrigo, Mr. Dinesh Sri Chandrasekara

FRONT ROW LEFT TO RIGHT

Mr. Diren Hallock, Ms. Tania Wettimuny, Mr. Roshan Silva, Mr. Niral Kadawatharatchie

Academy of International Trade and Transport (AITT)

The Academy of International Trade and Transport is a reputed education body that focuses on the knowledge required by the professionals of the logistics and freight forwarding industry. AITT is the only entity authorised to carry out the FIATA Diploma in Sri Lanka and it also conducts the Foundation Course in Multi Modal Transport and Logistics, which is approved by the Director General Merchant Shipping and the Certificate Course in Freight Forwarding and Multi Modal Transport, which is endorsed by UNESCAP. Pursuant to the changes to the course structure and the improved coordination done in lieu of the three courses, remarkable progress has been made. The Board of Directors of AITT carried out careful analyses of all three programmes and decided to bring the administration of all three under the purview of SLFFA directly. As a result of the decision taken to appoint a Consultant/ Course Director, Mr. Kingsley Abeywickrama assumed duties with effect from January 2020.

FIATA and the FIATA Diploma

In spite of the low numbers that for the FIATA course during last few years, SLFFA was successful in obtaining the revalidation certificate from FIATA. The re-validation certificate is issued based on past performance and is reviewed once every four years. The revalidation meeting was held at the FIATA World Congress in September 2019 in Cape Town, South Africa.

FIATA or the International Federation of Freight Forwarders Associations is a non governmental organization that works towards the betterment of its member associations which hail from over 150 countries. It is the regulatory body that directs and governs the global industry and it provides a platform for formal professional advancement of those in the field. The FIATA Diploma which is offered in Sri Lanka under the purview of FIATA (global) is internationally acclaimed and accepted. Those who complete the examinations successfully are able to secure

employment in freight forwarding, logistics, shipping and even air transport.

Awards Ceremony

For the first time in four years, an awards ceremony has been planned to recognize the accomplishments of the students who completed the three courses in 2020. This is the first time that the awards ceremony is being planned at an elite venue such as the Shangri La, Colombo and the intention is to boost the image of the programmes while also adding more value to the qualification that the students worked hard to earn for themselves. Top performers would be given scholarships to continue their studies. SLFFA plans to make the awards ceremony an annual event while it continues to work on increasing the numbers enrolled year on year.

Digital Learning

Discussions are underway to create a dedicated website for students and potential students of the three programs. A digital marketing campaign is also scheduled to be carried out to increase the number of students in the near future.

Lessons During Lockdown

During lockdown, AITT was forced to carry out lessons through Zoom and it turned out to be a resounding success with more and more students joining the course as it was simple to access the classes from their hometowns. Stemming from the success of these programmes, AITT hopes to continue offering online classes and plans to reach out to distant cities such as Trincomalee and Hambantota for potential students.

Other Workshops

Through the AITT arm, SLFFA hopes to organize a series of workshops and seminars either virtually or in classrooms to improve the various vocational and other skills required by those in the industry. These will be arranged in addition to the three courses that are currently being run by the institute.

Dangerous Goods Regulations Programme

For the 19th consecutive year, SLFFA conducted the Dangerous Goods Regulations (DGR) training programme for the staff of member companies. The Refresher Course was conducted in November 2019 for an audience of 47. In addition, an Initial Course was also conducted in November 2019 for 24 participants. The DGR programme was conducted by SLFFA's Trainer, Mr. Janaka Sumithrarachchi, who received his initial and subsequent training directly from IATA Singapore. The response from the membership for the DGR training programmes has been very positive and encouraging.

KEY EVENTS

AGM 2019



Mr. Roshan Silva, the Newly Elected Chairman expressing his thoughts



Mr. Dinesh Sri Chandrasekara, the Newly Elected Vice Chairman, as he speaks



Mr. Jagath Pathirane, the Outgoing Chairman's Address



Chief Guest Mr. Hanif Yusoof addressing the gathering



Newly Elected Committee with SLFFA Staff and Chief Guest

CILC CONFERENCE 2019



SLFFA Chairman, Mr. Roshan Silva's Address



Mr. Rohan Masakorala's Speech



Members at the Conference



Ms. Tania Wettimuny at a Panel Discussion



Mr. Jagath Pathirane at a Panel Discussion



Participants Enjoying Themselves at the Conference

CRICKET MATCH - 2019



Flags being Unfurled by the Chairman and Vice Chairman



Past Chairman and Current Chairman Wishing the Teams



Two Finalists



Teams Line Up for the National Anthem



Intense Competition in the Field



Teams in Action



Incredible Stroke Making



Forceful and Elegant Drives



Runners Up - Team from Globactiv Logistics (Private) Limited



Champions - Team from Expolanka Freight (Private) Limited

CSR 2019



Donation being made to Lady Ridgeway Hospital

GENERAL MEMBERSHIP MEETING 25TH NOV 2019



General Membership Meeting 25th Nov 2019

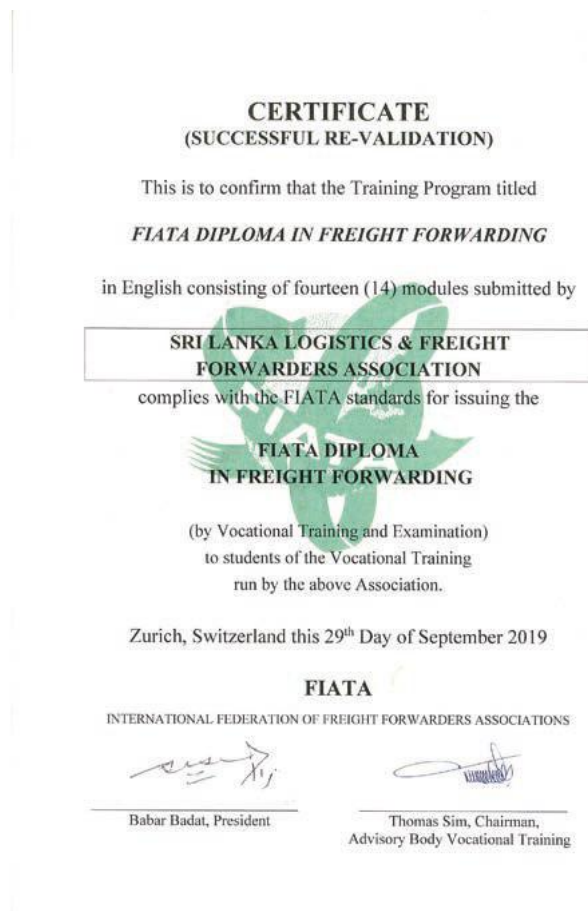
FIATA WORLD CONGRESS



Networking at the Conference



Opportunity to Meet Mr. B. J. Kim, Vice President FIATA



The FIATA Re Validation Certificate



Receipt of FIATA Validation



FIATA Validation Process

Members Night 2019



Chairman and Vice Chairman at the Event



Members Enjoying the Evening



Comradery



Relaxing and Networking



Posing Happily



All Smiles



Dancing their Cares Away

COVID-19 REPORT

Needless to say, the COVID-19 pandemic affected the logistics and freight forwarding industry drastically and it was imperative for the committee to take proactive and purposeful action to safeguard the interests of all members and thereby protect the industry. Given the magnitude of the calamity, it was an uphill task and neither the industry nor the regulators were prepared to face the challenges. It is in this backdrop that the executive committee rose to the occasion and carried out the following with the betterment of the members in mind:

Obtaining Curfew Passes

The foremost challenge at the time was the restrictions imposed on the movement of people and cargo. The SLFFA Executive Committee spent many hours and days discussing, requesting and convincing the authorities to provide curfew passes for those from the logistics and freight forwarding industry such that items could be cleared from the port, cargo could be transported and certain staff could report to work to carry out the essential functions.

Demurrage and Detention Waivers

After numerous fruitful discussions and requests made to the Sri Lanka Ports Authority (SLPA) and the liners, SLFFA was able to obtain waivers and extensions from SLPA for the demurrage charges and liners for the detention charges.

Clearance for Transporters

When the authorities approved the clearance of essential goods with HS Codes from 1-40, the industry faced another stumbling block as there weren't sufficient transport providers to move the cargo out of the port. With only 10-15% of the usual transport providers being available in Colombo, it took a further round of efforts and discussions to obtain permission for the drivers and staff of transporters to enter Colombo to carry out their duties.

Inclusion of the Logistics and Freight Forwarding Industry in to the Moratorium Scheme

A written request was made to Dr. P B Jayasundara to include the industry as one that qualifies for the various moratoria facilities that were made available.

Encouragement and Support to Apply for the Debt Moratorium Facilities

All SLFFA staff were informed in writing of the debt moratoria and the secretariat provided direct guidance and support for those who required help to apply for the facilities.

Involvement in the SLPA Special Task Force

Arguably the best outcome of the COVID-19 pandemic for the industry was the formation of a working committee that addresses pressing issues of the industry. The committee per se consists of representatives from all necessary associations and authorities to voice the concerns and carry out fruitful dialogues on ways to improve. SLFFA is represented by the Chairman, Mr. Roshan Silva and the committee continues to meet fortnightly or monthly. This committee has been successful in establishing a communication channel for customers and forwarders to complain about demurrage and detention charges and to counter the issue, the committee has also come up with a refund issuing mechanism.

Request for Credit Extension to Liners

A formal request was made to the ocean liners to afford longer credit terms to the forwarders as most SLFFA members faced a cash crunch in the wake of the outbreak. The request was duly heeded and some even offered waivers and extensions till the end of June.

SLFFA CARGO SERVICES LIMITED



Directors and Staff of SLFFACS

SLFFA Cargo Services Limited (SLFFACS) completed 25 successful years of operation at the Bandaranaike International Airport and this proved to be one of the most challenging years in its history. The cost consciousness developed over the past two years ensured that SLFFACS maintained its stability even amidst the pandemic and the lockdown which ensued.

Financial Performance

With the total estimated turnover increasing by 24% when compared to the 2018/'19 financial year, from LKR 258 Mn to LKR 319 Mn, SLFFA Cargo Services was successful in garnering an estimated increase in net profit of over LKR 20Mn. The celebrations in lieu of the 25th anniversary accounted for 1% of administration expenses and the staff salaries were revised upwards to be competitive and ensure that the efficient output of all staff can be gained at all times.

Pricing and Operations

In order to automate clearance of cargo from Terminal 2, SLFFACS went beyond the call of duty and provided Customs with the required hardware and software for the purpose. SLC has planned to automate manifest submission for air cargo imports at the initial stage and has held meetings with all airlines with regard to the matter.

MOU

Though SLFFACS has been in operation for over a quarter of a century, there was no formal written understanding with SLFFA. In view of the advancements of the industry and the new challenges that are to be faced, it was decided that a written MOU would

be executed between the two parties. At the time of submitting this report, the draft of the MOU had been reviewed and plans were being made to execute same prior to the AGM.

Staff

Since staff turnover was a concern, the HR policies and practices of SLFFACS were revitalised. In house training, on the job training, seminars and other skill development programmes are carried out throughout the year as per requirements. Staff have also been given better career development prospects; thus, they are more engaged and motivated to perform.

Royalties

Discussions are underway to increase the royalty fees paid to SLFFA for the use of their brand name as the structure has not been reviewed or amended for many years.

Partnership with CCA, Singapore

Cargo Community Systems is a service offered to the local community by SLFFA and Sri Lankan Cargo. Over 15 freight forwarders and 5 airlines successfully execute electronic Airway Bills. Since the project is promising, the DG of CAA too has got involved and is encouraging the entire industry to move towards this goal. They have initiated the necessary steps to provide guidelines to airlines.

SLFFACS encourages all SLFFA members to patronise the services of SLFFACS and benefit from the committed efforts of all at SLFFACS.

MEMBER DIRECTORY

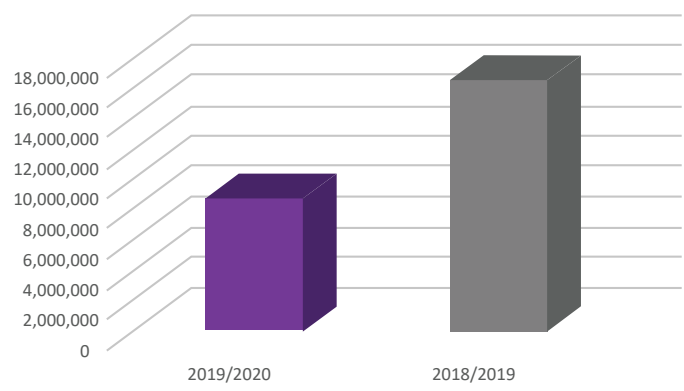
20 Cube Logistics (Pvt) Ltd	464, Galle Road, Colombo 03.	0115303030
Abans Logistics (Pvt) Ltd	46/4, 5th Floor, IBM Building, Nawam Mawatha, Colombo 02.	0115775905 / 0114963818
ABC Freight Services (Pvt) Ltd	196, Avissawella Road, Wellampitiya.	0112078757
ACE Cargo (Pvt) Ltd	315, Vauxhall Street, Colombo 02.	0112446692 / 0112308005
ACE Distriparks (Pvt) Ltd	775/5, Negombo Road, Mabole, Wattala.	0112944500
Advantis Freight (Pvt) Ltd	"Thurburn Wing" 400 Deans Road, Colombo 10.	0112167777 / 0112167705
Agility Logistics (Pvt) Ltd	2nd Floor, Sayuru Sevana Building, Nawam Mawatha, Colombo 02.	0112167400 / 0114703201
Air Marine Logistics (Pvt) Ltd	171 - 1/3, Kynsey Road, Colombo 08.	0114655000
Airsea Worldwide (Pvt) Ltd	171 - 1/5, Kynsey Road, Colombo 08.	0112682193
Aitken Spence Cargo (Pvt) Ltd	315, Vauxhall Street, Colombo 02.	0112308330
Aitken Spence Shipping Ltd	2nd Floor Aitken Spence Tower II, 315 Vauxhall Street, Colombo 02.	0112308100
APL Logistics Lanka Freight Forwarding (Pvt) Ltd	8, 3/3, York Arcade Building, Leyden Bastian Road, Colombo 01.	0112031500
APS Logistics International (Pvt) Ltd	77, Park Street, Colombo 02.	0112128400
Aramex Freight Corporation Lanka (Pvt.) Ltd	307, Negombo Road, Peliyagoda.	0114728100
ASB Freight (Pvt) Ltd	255/2, Kirula Road, Colombo 05.	0115111806
Asia Pacific Logistics International (Pvt) Ltd	157, 3/2, (3rd Floor), Dharmapala Mawatha, Colombo 07.	0114722250 -9
ASL Logistics (Pvt) Ltd	45, Ground Floor, Lukmanjee Square, Grandpass Road, Colombo 14.	0112327188
Benchmark Logistics International (Pvt) Ltd	35, Temple Road, Colombo 10.	0112681011-16
Bollore Logistics Lanka (Pvt) Ltd	Level 3, Setmil Maritime Centre, 256, Srimath Ramanathan Mw, Colombo 15.	0114705900
C.H. Robinson Freight Services Lanka (Pvt) Ltd	193, 6th floor, Dr. Danister De Silva Mawatha, Colombo 08.	0112553396
Care Logistics (Pvt) Ltd	303/41, 2nd Floor, R A De Mel Mawatha, Colombo 03.	0114514253
Cargo Boat Co. Ltd	64A, Vivekananda Hill, Colombo 13.	0112422241 / 0115554600
Cargoplan International (Pvt) Ltd	Access Tower, Level 6, 278 Union Place, Colombo 02.	0112305476 / 0112304720
Cargoserv Shipping Ltd	1, Alfred House Avenue, Colombo 03.	0114522000 / 0114511012
CL Synergy (Pvt) Ltd	30, 6th Floor, R. A. De Mel Mawatha, Colombo 03.	0115300250
Clarion Logistics (Pvt) Ltd	88, Level 3, Justice Akbar Mawatha, Colombo 02.	0115877050
CMA CGM Logistics Lanka (Pvt) Ltd	HNB Towers, No. 479, Level 5, T B Jaya Mawatha, Colombo 10.	0112167800
Colombo Logistics World (Pvt) Limited	63/1, Ward Place, Colombo 07.	0112662050
Crown City Developers (Pvt) Ltd	46/4, 5th IBM Building, 11 Nawam Mawatha, Colombo 02.	0115775905
CWT Globelink Colombo (Pte.) Ltd	2nd Floor, Forbes and Walker Building, 46/38, Nawam Mawatha, Colombo 02.	0114723588
D. B. S. Logistics Limited	Level 2, Prince Alfred Tower, No. 10 Alfred House Gardens, Colombo 03.	0117557000
Dart Global Logistics (Pvt) Ltd	260, Sri Ramanathan Mawatha, Colombo 15.	0114609600
Dellogistics (Pvt) Ltd	30/44, Logdon Place, Colombo 07.	0115850716
Dellogistics International (Pvt) Ltd	68, Davidson Road, Colombo 04.	0112685364
DHL Global Forwarding Lanka (Pvt) Ltd	DHL Logistics Park, 81/3, Negombo Road, Peliyagoda.	0117321321
Dinlanka Logistics (Pvt) Ltd	320/7, 1/2 Galle Road, Kollupitiya, Colombo 03.	0112370909
DLR SCS Lanka (Pvt) Ltd	No. 23, Alakeshwara Road, Ethul Kotte.	0112327161
DP Logistics (Pvt) Ltd	941, Pannipitiya Road, Pelawatta.	0114723946
DRH Logistics Lanka (Pvt) Ltd	69/5, Elvitigala Mawatha, Colombo 08.	0115371000
DSV Pership (Pvt) Ltd	Rainbow Business Centre, Level 3, 135, Bauddhaloka Mawatha, Colombo 04.	0112597973-7
DWW Logistics Lanka (Pvt) Ltd	45, Ground Floor, Lukmanjee Square, Grandpass Road, Colombo 14.	0112327188

Eagle Logistics Colombo (Pvt) Ltd	281/1 – 1, R.A. De Mel Mawatha, Colombo 03.	0115422000
Euro Asia Freight (Pvt) Ltd	51/2, Ananda Coomaraswamy Mawatha, Colombo 07.	0112574622
Eurotrans Express (Pvt.) Ltd	87/6, 1/1, Dudley Senanayake Mawatha, Colombo 08.	0115512577
ExpeLogix (Pvt) Ltd	04th Floor, “Sayuru Sevana”, 46/12 Nawam Mawatha, Colombo 02.	0117400500
Expolanka Freight (Pvt) Ltd	10, Mile Post Avenue, Colombo 03.	0114791000
Famous Pacific Shipping Lanka	07, Cambrige Terrace, Colombo 07.	0112663700-9
Fast Transit Logistics (Pvt) Ltd	153, Dharmapala Mawatha, Colombo 07.	0112381230-5
Fits Express (Pvt) Ltd	85 B, Dharmapala Mawatha, Colombo 07.	0114414000
Foreway Logistics (Pvt) Ltd	18, Macleod Road, Colombo 04.	0115219156-7
Forwardair (Pvt.) Ltd	67/1, Hudson Road, Colombo 03.	0112426655 / 0114766455
Freight Line International (Pvt) Ltd	465/3, K Cyril C Perera Mawatha, Colombo 13.	0114621400
Freight Links International (Pvt) Ltd	Level 7, Access Towers, 278 Union Place, Colombo 02.	0112302402 / 0112302401
Freight Masters International (Pvt) Ltd	21, Palm Grove, Colombo 03.	0112370856 / 0117395200
Freight Systems Lanka (Pvt) Ltd	2nd Floor, 525 Union Place, Colombo 02.	0112692290-3
Freightplan (Pvt.) Ltd	07, Cambrige Terrace, Colombo 07.	0112689515
Frontier Freight Lanka (Pvt) Ltd	No. 152/2, Mabima Road, Heyantuduwa, Sapugaskanda.	0112337357
GAC Logistics Limited	284, Vauxhall Street, Colombo 02.	0114797900
Globactive Logistics (Pvt) Ltd	57/01, K B Christy Perera Mawatha, Colombo 13.	0114848141
Global Freight Management (Pvt) Ltd	N.D.H. Abdul Caffoor Bldg, 40 Church Street, Colombo 01.	0112434500
GTG Global Logistics (Pvt) Ltd	70-1/12, Lucky Plaza, St.Anthony’s Mawatha, Colombo 03.	0112372554
Harrisons Shipping (Pvt) Ltd	330 T. B. Jayah Mawatha, Colombo 10.	0112687656
Hellmann Worldwide Logistics (Pvt) Ltd	50/25 A, Sir James Peiris Mawatha, Colombo 02.	0112316700-30
HTL Logistics (Pvt) Ltd	112, Center Road, Mattakkuliya, Colombo 15.	0112546941 / 0115831313
Interfresh Logistics (Pvt) Ltd	Level 7, Access Towers, 278 Union Place, Colombo 02.	0114381828
Inter Air & Sea Logistics (Pvt) Ltd	5th floor, No. 77 Park Street, Colombo 02.	0112128400
JCILO Logistics (Pvt) Ltd	658/78, Level 1, Mahawila Gardens, Dr. Danister De Silva Mawatha, Colombo 09.	0113100200
Kingslog Supply Solutions (Pvt) Ltd	248, Thimbirigasyaya Road, Colombo 05.	0114063307
Kuehne and Nagel (Pvt) Ltd	Rotunda Towers, 1st Floor, 109, Galle Road, Colombo 03.	0115400600
Laksiri International Freight Forwarders (Pvt) Ltd	31, St. Anthony’s Mawatha, Colombo 03.	0112574180 / 0114722800
Lanka Shipping & Logistics (Pvt) Ltd	99, St. Micheal’s Road, Colombo 03.	0114681700 / 0114681907
Lovikta Logistics (Pvt) Ltd	18 Boyde Place, Colombo 03.	0115219156
MAC Supply Chain Solutions (Pvt.) Ltd	“The Waver Tree” 141/9 Vauxhall Street, Colombo 02.	0112309200
Mack International Freight (Pvt) Ltd	11, York Street, Colombo 01.	0117128891
MAC G F Lanka (Pvt) Ltd	4th Floor, Access Tower, 278, Union Place, Colombo 02.	0112309150
Maersk Lanka (Pvt) Ltd	Level 16, “Parkland”, 33 Park Street, Colombo 02.	0114794800
Marine Transport Services (Pvt) Ltd	156, Walukarama Road, Colombo 03.	0115221221
McCallum Cargo (Pvt) Ltd	100/9 3rd Floor, Independence Avenue, Colombo 07.	0115561000
MCS Logistics International (Pvt) Ltd	07, Hunupitiya Cross Road, Colombo 02.	0114721062-6
Mega Trend Lanka (Pvt) Ltd	73/1, Ward Place, Colombo 07.	0112687868
Mercantile Freight Services (Pvt) Ltd	27, Palm Grove, Colombo 03.	0112575727/ 0112575703-4
Metro International Asia (Pte) Ltd	105, Level 3, Hunupitiya Lake Road, Colombo 02.	0114360203-7

MIT Cargo (Pvt) Ltd	400, Deans Road, Colombo 10.	0112167200 / 0112167204
Mountain Hawk (Pvt) Ltd	235/12, Avissawella Road, Orugodawatte, Wellampitiya.	0114522222
MSA Shipping (Pvt) Ltd	121/1, Stace Road, Colombo 14.	0112385289
Network Cargo Services Ceylon (Pvt) Ltd	52 3/1, Galle Road, Colombo 03.	0112348248
Ocean HD, Through Transport (Pvt) Ltd	69, Level 8, West Wing (Ceylinco House), Janadhipathi Mawatha, Colombo 01.	0112333800
On Time Worldwide Logistics (Pvt) Ltd	740, 3rd Floor, Cotta Road, Rajagiriya.	0115231337
Orient Global Logistics (Pvt) Ltd	258/3, Deans Road, Colombo 10.	0114380395 / 0112488300
Pership Synergy (Pvt) Ltd	Pership House (ONE), No. 72 C, Bauddhaloka Mawatha, Colombo 04.	0114523900
Power Freight (Pvt) Ltd	444, Seeduwa Village, Colombo Road, Seeduwa.	0114345527-8
Prestige International Logistics (Pvt) Ltd	83, George R De Silv Mawatha, Colombo 13.	0112470099
R.P.C. Logistics Ltd	310, High Level Road, Nawinna, Maharagama.	0114310500
Salota International (Pvt) Ltd	26/B, 01st Floor, Alwis Place, Colombo 03.	0115115500
Scanwell Logistics Colombo (Pvt) Ltd	67/1, Hudson Road, Colombo 03.	0112426600
Sea Shipping Colombo (Pvt) Ltd	633 1/2, Sirimavo Bandaranaike Mawatha, Colombo 14.	0114978916-7
Sea Trade Services (Pvt) Ltd	46/7, 'Valiant Towers', Level 1, Nawam Mawatha, Colombo 02.	0114724516
Sealink Shipping (Pvt) Ltd	88, Level 1, 1/11 Justice Akbar Mawatha, Colombo 02.	0112300884 / 0114932803
Setmil-United Cargo (Pvt) Ltd	2nd Floor, Setmil Maritime Centre, 256, Srimath Ramanathan Mawatha, Colombo 15.	0112485401
Shermans Logistics (Pvt) Ltd	60/7 Horton Place, Colombo 07.	0115348200-3
Shiftco Shipping & Logistics Lanka (Pvt) Ltd	39 2/2 Galle Face Terrace, Colombo 03.	0112330678
Seacare forwarders (Pvt) Ltd	545 B – 2/2 (2nd Floor) Sri Sangaraja Mawatha, Colombo 10.	0114723448
Speedmark Consolidation Service (Pvt) Ltd	49, Ward Place, Colombo 07.	0112686354
Speedmark Transportation Lanka (Pvt) Ltd	49, Ward Place, Colombo 07.	0114760600
Sphere International Freight (Pvt) Ltd	4th Floor, 88-4/1, Justice Akbar Mawatha, Colombo 02.	0117644100-1
T L World (Pvt) Ltd	Level 12, No. 736, Orion Towers, Dr. Danister de Silva Mawatha, Colombo 09.	0112055591-3
TDL Logistics (Pvt) Ltd	04, Adam's Avenue, Colombo 04.	0112576837
Toll Global Forwarding Lanka (Private) Limited	2nd Floor, 46/38 Forbes and Walker Building, Nawam Mawatha, Colombo 02.	0114723939
Kintetsu World Express Lanka (Pvt) Ltd	28/1 Bullers Lane, Colombo 07.	0114714797-8
Transcargo (Pvt) Ltd	"ABC Court", No. 117, Hunupitiya Lake Road, Colombo 02.	0112438951-5
Trico Customs Brokers (Pvt) Ltd	50, K. Cyril C. Perera Mawatha, Colombo 13.	0112345580-1
UCL Logistics (Pvt) Ltd	295, Level 2, George R De Silva Mawatha, Colombo 13.	0114791000 / 0114337777
Universal Freighters International (Pvt) Ltd	63/2, Dharmapala Mawatha, Colombo 07.	0112436378-9 / 0112392681
US Shipping & Cargo Services (Pvt) Ltd	148, Mahawatta Road, Colombo 14.	0114740202
VVK Maritime Agencies (Pvt) Ltd	579, Bulugaha Junction, Kandy Road, Kelaniya.	0112669644
Wigynsa Global (Pvt) Ltd	01, Daisy Villa Avenue Bambalapitiya.	0115745512
Wings Logistics (Pvt) Ltd	04, Adam's Avenue, Colombo 04.	0112576837
World Express (CMB) Ltd	2nd Floor, World Express Building, 80 Muhandiram Road, Colombo 03.	0112439316 / 0112342807
World Gate Freighters (Pvt) Ltd	Dias Building, 52 1/1 Galle Road, Colombo 03.	0115759001
Worldlink Shipping Colombo (Pvt) Ltd	515/10, T. B. Jayah Mawatha, Colombo 10.	0112682233
Yusen Logistics & Kusuhara Lanka (Pvt) Ltd	West Wing, Ground Fl, 400 Deans Road, Colombo 10.	0114732900-1

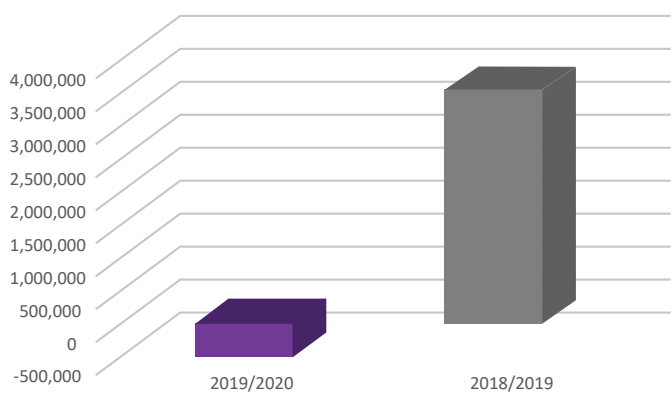
FINANCIAL HIGHLIGHTS

Revenue



A comparison of the revenue generated by SLFFA in 2018/'19 and 2019/'20.

Surplus / Deficit



A comparison of the surplus/ deficit sustained by SLFFA during the two financial years.

Revenue Streams

The income generated from the numerous sources, compared over the two financial years.



FINANCIAL STATEMENTS

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SRI LANKA LOGISTICS AND FREIGHT FORWARDERS ASSOCIATION

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Sri Lanka Logistics and Freight Forwarders Association (the Association), which comprise the statement of financial position as at 31st March 2020, and the statement of comprehensive income, statement of changes in funds and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies as set out on pages 05 to 13.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Association as at 31st March 2020, and of its financial performance and its cash flows for the year then ended in accordance with Sri Lanka Accounting Standard for Small and Medium-sized Entities (SLFRS for SMEs).

Basis for Opinion

We conducted our audit in accordance with Sri Lanka Auditing Standards (SLAuSs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Association in accordance with the ethical requirements of the Code of Ethics issued by CA Sri Lanka (Code of Ethics) that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standard for Small and Medium-sized Entities (SLFRS for SMEs), and for such internal control as management determines, is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SLAuSs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SLAuSs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

As required by section 163 (2) of the Companies Act No. 07 of 2007, we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Association.

CHARTERED ACCOUNTANTS

Colombo 02

30th June, 2020

MN/tn

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31ST MARCH, 2020

	Note	2019/2020 Rs.	2018/2019 Rs.
Operating Income	3	8,767,140	16,601,267
Operating Expenses	4	(5,048,490)	(11,192,741)
Net surplus from operating activities		3,718,650	5,408,526
Other Operating Income	5	5,509,726	4,298,309
Other operating expenses	6	(2,469,437)	(338,597)
Administration and other expenses	7	(7,251,050)	(5,247,514)
		(9,720,487)	(5,586,111)
Net surplus/(deficit) before taxation		(492,111)	4,120,724
Income tax expense	8	-	(604,787)
Surplus/(deficit) for the year		(492,111)	3,515,937
Other comprehensive income		-	-
Total comprehensive income/(expense) net of tax		(492,111)	3,515,937

Figures in brackets indicate deductions.

The accounting policies and notes on pages 05 to 13 form an integral part of these financial statements.

Colombo
30th June, 2020

STATEMENT OF FINANCIAL POSITION


As at 31st March 2020

	Note	As at 31.03.2020 Rs.	As at 31.03.2019 Rs.
ASSETS			
Non-current assets			
Property, plant and equipment	9	20,515	97,940
Total non current assets		20,515	97,940
Current Assets			
Inventories			34,408
Other receivables	10	6,723,268	4,829,433
Financial assets at amortized cost	11	29,079,665	30,053,043
Income tax receivable	14	369,720	-
Cash and cash equivalents	12	2,975,678	4,119,294
Total current assets		39,148,331	39,036,178
Total assets		39,168,846	39,134,118
FUND AND LIABILITIES			
Fund			
Accumulated fund		36,212,317	36,704,428
		36,212,317	36,704,428
Current liabilities			
Bank overdraft	12	-	71,827
Other payables	13	2,956,529	2,054,729
Income tax payable	14	-	303,134
Total current liabilities		2,956,529	2,429,690
Total funds and liabilities		39,168,846	39,134,118

The accounting policies and notes on pages 05 to 13 form an integral part of these financial statements.
 These financial statements are in compliance with the requirements of the Companies Act No. 07 of 2007.
 The Committee is responsible for the preparation and presentation of these financial statements.
 Approved and signed for and on behalf of the Committee.



Mr. Roshan Silva
Hon. Chairman



Mr. Prasansa Rodrigo
Hon. Treasurer

STATEMENT OF CHANGES IN FUNDS

FOR THE YEAR ENDED 31ST MARCH, 2020

	Accumulated fund Rs.	Total Rs.
Balance as at 01st April, 2018	33,188,491	33,188,491
Surplus for the year	3,515,937	3,515,937
Balance as at 31st March, 2019	36,704,428	36,704,428
Deficit for the year	(492,111)	(492,111)
Balance as at 31st March, 2020	36,212,317	36,212,317

Figures in brackets indicate deductions.

The accounting policies and notes on pages 05 to 13 form an integral part of these financial statements.

Colombo
30th June, 2020

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31ST MARCH, 2020

	2019/2020 Rs.	2018/2019 Rs.
Cash Flows from operating activities		
Net surplus/(deficit) before taxation	(492,111)	4,120,724
Adjustment:		
Depreciation for the year	77,425	77,426
Operating surplus/(deficit) before working capital changes	(414,686)	4,198,150
Working capital changes		
Decrease in inventories	34,408	-
(Increase)/Decrease in other receivables	(1,893,835)	1,560,186
Increase in other payables	901,800	419,067
Net change in working capital	(957,627)	1,979,253
Cash generated from/(Used in) operations activities	(1,372,313)	6,177,403
Less:		
W.H.T.paid	(162,417)	(141,970)
Tax Paid	(510,437)	-
Net Cash from/(used in) operating activities	(2,045,167)	6,035,433
Cash flows from investing activities		
Net investments in fixed deposits	973,378	(6,604,475)
Net cash from/(Used in) investing activities	973,378	(6,604,475)
Cash flows from /(Used in) financing activities	-	-
Net decrease in cash and cash equivalents	(1,071,789)	(569,042)
Cash and cash equivalents at the beginning of the year	4,047,467	4,616,509
Cash and cash equivalents at the end of the year	2,975,678	4,047,467
At the end of the year	31.03.2020 Rs.	31.03.2019 Rs.
Cash at bank	2,965,678	4,037,467
Cash in Hand	10,000	10,000
	2,975,678	4,047,467

Figures in brackets indicate deductions.

The accounting policies and notes on pages 05 to 13 form an integral part of these financial statements.

Colombo
30th June, 2020

SIGNIFICANT ACCOUNTING POLICIES TO THE FINANCIAL STATEMENTS

1. CORPORATE INFORMATION

1.1 Domicile and legal form

The Association has been incorporated under the Companies Act No. 07 of 2007 of Sri Lanka as a company limited by guarantee and it is domiciled in Sri Lanka.

The registered office of the Association is located at the Ceylon Chamber of Commerce (CCC), No. 50, Nawam Mawatha, Colombo 02.

1.2 General

These financial statements have been prepared on a going concern basis except for certain activities that will conclude on the realization of their relevant activities in accordance with the relevant terms of reference.

All values presented in the financial statements are in Sri Lanka rupees (Rs.) and have been rounded-up to the nearest rupee.

1.3 Principal activities and nature of operations

The principal activities of the Association during the year were to promote, protect and develop the business of freight forwarding and to act as an arbitrator negotiating body for its members.

1.4 Date of authorization for issue

The financial statements for the year ended 31st March, 2020 were authorized for issue by the Committee on 30th June 2020.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 General accounting policies

2.1.1 Basis of preparation

These financial statements have been prepared in accordance with the Sri Lanka Accounting Standard for Small and Medium-sized Entities (SLFRS for SMEs) issued by the Institute of Chartered Accountants of Sri Lanka.

2.1.2 Statement of compliance

The statement of financial position and the statement of comprehensive income, statement of changes in fund and statement of cash flows together with the significant accounting policies and notes ("Financial statements") as at 31st March, 2020 and for the year then ended comply with the Sri Lanka Accounting Standard for small and Medium-sized Entities (SLFRS for SMEs) issued by the Institute of Chartered accountants of Sri Lanka.

2.1.3 Going concern

The management has made an assessment of the Association and its ability to continue as a going concern and they do not intend either to liquidate or to cease its operating activities.

2.1.4 Changes in accounting policies

The accounting policies adopted are the same as those of the previous financial year unless otherwise stated.

2.1.5 Materiality and aggregation

Each material class of similar items is presented separately in the financial statements. Items of a dissimilar nature or function are presented separately unless they are immaterial.

2.1.6 Significant accounting judgments, estimates and assumptions

The preparation of the financial statements requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities and the disclosure of contingent assets and liabilities as at the end of the reporting period.

2.2 Assets and bases of their valuation

2.2.1 Property, plant and equipment

a) Cost

Property, plant and equipment are recorded at cost less accumulated depreciation and less any impairment in value.

b) Depreciation

Provision for depreciation is calculated by using a straight line basis on the cost of all property, plant and equipment, in order to write off such amounts over the estimated useful lives of such assets.

The principal annual rate used is as follows:

Computer	4 years
----------	---------

Depreciation of an asset begins when it is available for use.

The asset's residual value, useful life and method of depreciation are reviewed and adjusted if appropriate at the end of each financial year.

c) Restoration costs

Expenditure incurred on repairs or maintenance of property, plant and equipment in order to restore or maintain the future economic benefits expected from the originally assessed standard of performance is recognized as an expense when incurred.

d) De-recognition

An item of property, plant and equipment is de-recognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is calculated as the difference between the net disposal proceeds and the carrying amount.

2.2.2 Inventories

Inventories are valued at the lower of cost and net realizable value, after making due allowances for obsolete and slow moving items. Net realizable value is the price at which inventories can be sold in the ordinary course of business less the estimated cost of completion and estimated cost necessary to make the sale.

2.2.3 Financial instruments

2.2.3.1 Financial assets

Other receivables, investments in fixed deposits and cash and cash equivalents These financial assets are recognized initially at the transaction price. Subsequently, they are measured at amortized cost less provision for impairment. Other receivables do not bear interest. Where there is objective evidence that the carrying amounts of receivables are not recoverable, an impairment loss is recognized in the statement of comprehensive income.

Other short-term assets

Other short-term assets comprise advances. They are recognized initially at transaction price. Subsequently, they are measured at cost less provision for impairment.

2.2.3.2 Financial liabilities

The Association's financial liabilities include other payables. Financial liabilities are recognized initially at transaction price. After initial recognition they are measured at amortized cost. Other payables are on normal credit terms and do not bear interest.

2.2.3.3 De-recognition

Financial assets are derecognized only when,

- a) The contractual rights to the cash flows from the financial assets expire or are settled or
- b) All of the risks and rewards of ownership are transferred to another party substantially.

Financial liabilities are derecognized when the obligation specified in the contract is discharged, is cancelled or expires.

2.2.3.4 Cash and cash equivalents

Cash and cash equivalents are defined as cash in hand, demand deposits and short term highly liquid investments readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash in hand and cash at banks net of outstanding bank overdrafts.

The statement of cash flows is reported based on the 'indirect' method.

2.3 Liabilities and provisions

2.3.1 Liabilities

Liabilities stated under current liabilities in the statement of financial position are those expected to fall due within one year from the end of the reporting period.

2.3.2 Provisions

Provisions are recognized when the Association has a present obligation (legal and constructive) as a result of a past event, where it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

2.3.2.1 Current taxation

a) Income tax

Income tax assets or liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the Commissioner General of Inland Revenue. The provision for income tax is computed in accordance with the provision of the Inland Revenue Act No. 24 of 2017 and amendments thereto.

2.4 Statement of comprehensive income

2.4.1 Revenue recognition

a) Entrance Fees and Subscriptions

Subscriptions and Entrance Fees from members are recognized as revenue when no significant uncertainty as to its collectability exists.

b) Interest

Interest income is recognized as the interest accrued on a time basis unless collectability is in doubt.

c) Others

Other income is recognized on an accrual basis.

2.4.2 Expenditure recognition

a) Expenses are recognized in the statement of comprehensive income on the basis of a direct association between the cost incurred and the earning of specific items of income. All the expenditure incurred in the running of the activities has been charged to the statement of comprehensive income in arriving at the surplus/(deficit) for the year.

b) For the purpose of presentation of the statement of comprehensive income, the management is of the opinion that 'function of expenses' method presents fairly the elements of the Association's performance and hence such presentation method is adopted.

2.5 Events after the reporting period

All material events occurring after the end of the reporting period have been considered and where necessary adjustments to or disclosures have been made in the respective notes to the financial statements.

2.6 Contingencies and unrecognized contractual commitments

Contingencies are possible assets or obligations that arise from past events and would be confirmed only on the occurrence or non-occurrence of uncertain future events, which are beyond the Association's control.

NOTES TO THE FINANCIAL STATEMENTS

	31.03.2020	31.03.2019
	Rs.	Rs.
3. OPERATING INCOME		
Membership subscription	2,220,000	2,100,000
New membership fees	700,000	895,000
Dangerous goods regulation (DGR) course fees	2,845,000	2,645,100
AGM subscription from members	661,000	531,050
SLFFA cricket match (six a side)	2,341,140	-
SLFFA dance income	-	10,430,117
	8,767,140	16,601,267
4. OPERATING EXPENSES		
AGM expenses	1,332,435	868,891
Dangerous goods regulation (DGR) course expenses	1,860,485	2,149,997
SLFFA dance expenses	-	8,173,853
Cricket match expenses (Six a side)	1,855,570	-
	5,048,490	11,192,741
5. OTHER OPERATING INCOME		
Royalty income - SLFFA cargo services	342,000	258,000
Achievers' profit share	-	379,638
Commissions for promoting insurance	634,494	561,643
FIATA bill of lading sales income	87,200	109,000
Breakfast meeting	-	66,338
Interest Income	3,202,781	2,917,690
Members night income	1,118,751	-
EDB advisor council income	1,500	6,000
AITT payable written off	123,000	-
	5,509,726	4,298,309
6. OTHER OPERATING EXPENSES		
Members night expenses	1,795,270	-
Car Rent	270,000	270,000
Telephone, Internet and GSM charges	42,693	68,597
Achievers' loss share	361,474	-
	2,469,437	338,597

NOTES TO THE FINANCIAL STATEMENTS

	31.03.2020	31.03.2019
	Rs.	Rs.
7.ADMINISTRATION AND OTHER EXPENSES		
Staff salaries	998,580	877,200
EPF and ETF expenses	149,787	131,580
Consultancy fees	1,146,000	1,146,000
Bank charges	26,740	45,231
Secretarial charges	43,942	114,775
Web maintenance and Development	196,803	79,658
Membership fees (FAPAA/FIATA/IATA)	1,464,592	1,572,738
Car Service	53,787	44,087
Bonus Paid	136,300	133,750
Meeting Expenses	1,486,623	641,472
Depreciation	77,425	77,425
Subscriptions	45,204	45,204
Postage	-	3,164
CSR project cost	1,001,660	10,050
Printing and Stationery	31,282	35,192
Audit Fee	82,042	73,146
SLFAA survey	-	20,528
Farewell expenses	-	189,134
Logo Registration	7,389	3,450
General Expenses	-	3,000
Travelling Expenses	6,140	730
ACV maintenance	262,346	-
Inventory written off	34,408	-
	7,251,050	5,247,514

8.INCOME TAX EXPENSE

Income tax provision for the year	-	604,787
	-	604,787

NOTES TO THE FINANCIAL STATEMENTS

9.PROPERTY, PLANT AND EQUIPMENT

Description	COST			DEPRECIATION		W.D.V	
	Balance as at	Addition during	Balance as at	Balance as at	For the	Balance as at	Balance as at
	01.04.2019	the year	31.03.2020	01.04.2019	Year	31.03.2020	31.03.2019
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Computers	309,700	-	309,700	211,760	77,425	20,515	97,940
	309,700	-	309,700	211,760	77,425	20,515	97,940

NOTES TO THE FINANCIAL STATEMENTS

		31.03.2020	31.03.2019
	Note	Rs.	Rs.
10.OTHER RECEIVABLES			
Advances	10.1	1,750,037	145,037
Prepayments	10.2	1,831,034	1,265,497
Receivables	10.3	3,142,197	3,418,899
		6,723,268	4,829,433
10.1.ADVANCES			
Advance paid to hotel for SLFFA dance		1,650,000	-
AASL - agreement renewal		100,037	100,037
Car Rent		-	45,000
		1,750,037	145,037
10.2.PRE PAYMENTS			
FAPAA membership fees		239,040	235,800
IATA membership fees		246,885	237,402
Advance - Web Development		-	150,000
CCTV System		-	23,446
FIATA membership fees		653,499	618,849
DGR Manuals		641,610	-
FIATA BL Printing Cost		50,000	-
		1,831,034	1,265,497
10.3.RECEIVABLES			
SLFFA Cargo Services - cost recovery		588,000	402,000
Interest Income Receivable		677,362	650,187
Rent and Electricity reimbursement		509,233	632,552
Membership subscription		100,000	-
Achievers' profit share		817,602	1,209,795
Insurance commission receivable - Allianz		450,000	458,365
Breakfast meeting income - receivable		-	66,000
		3,142,197	3,418,899
11.FINANCIAL ASSETS AT AMORTIZED COST			
Investments in fixed deposits			
National Development Bank PLC		13,572,074	15,895,340
Nation Trust Bank PLC		15,507,591	14,157,703
		29,079,665	30,053,043
12.CASH AND CASH EQUIVALENTS			
Nations Trust Bank PLC - savings account		2,924,678	4,109,294
Nations Trust Bank PLC - current account		41,000	-
Cash In Hand		10,000	10,000
		2,975,678	4,119,294
12.1 UNFAVOURABLE BALANCES			
Nations Trust Bank PLC - current account		-	(71,827)
		-	(71,827)

NOTES TO THE FINANCIAL STATEMENTS

	31.03.2020	31.03.2019
	Rs.	Rs.
13.OTHER PAYABLES		
SAFFA payable	1,257,662	1,257,662
Audit fee	77,907	69,764
Academy of International Trade and Transport (AITT)	-	123,000
Advance received for AITT course	994,250	-
EPF/ETF payable	18,768	201,656
IATA DGR payable	99,942	135,000
Telephone/Internet payable	8,000	6,168
PG Graphics - DGR Manual	-	27,900
Union Residencies (Pvt) Ltd	-	223,579
Subscription Payable to Sri Lanka Shippers Council	-	10,000
MS Steel Company	500,000	-
	2,956,529	2,054,729

14.INCOME TAX

Balance at the beginning of the year	303,134	-
Income Tax provision for the year	-	604,787
Tax Paid	(510,437)	-
WHT Paid	(162,417)	(301,653)
Balance at the end of the year	(369,720)	303,134

15.UNRECOGNISED CONTRACTUAL COMMITMENTS

There were no commitments existing at the end of the reporting period.

16. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no contingencies existing at the end of the reporting period.

17. ASSETS PLEDGED

There were no assets that have been pledged or mortgaged as security for liabilities.

18. EVENTS OCCURRING AFTER THE END OF THE REPORTING PERIOD

No circumstances have arisen, since the end of the reporting period which would require adjustments to, or disclosure, in the financial statements.

19. COMPARATIVE INFORMATION

Comparative figures have been re-classified where necessary in line with the presentation requirements for the current year.

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